



Government Relations: A Strategic Advantage for Construction Clients

By Bradley L. Gerstman

Construction projects don't just face insurance and legal challenges—they often encounter regulatory, political, and operational obstacles that can delay projects, increase costs, or create significant business risk.

Recognizing this reality, Anderson Kill has expanded its slate of construction solutions available to clients with the addition of the firm's new Government Relations group to provide clients with strategic advocacy before government agencies, regulators, elected officials, and policymakers throughout New York. Our Government Relations team assists owners, developers, contractors, construction managers, architects, engineers, lenders, and industry organizations in navigating matters involving the New York City Department of Buildings (DOB), FDNY, DEP, DOT, HPD, OATH, City Hall, the New York State Legislature, and numerous state and local agencies.

Our work extends well beyond traditional government relations. We help clients address regulatory and permitting challenges, Stop Work Orders, agency enforcement actions, legislative and regulatory issues, infrastructure and utility matters, community concerns, public-private initiatives, and other governmental issues that can affect the timing, cost, and success of construction projects.

A unique strength of our platform is the close collaboration between our Government Relations professionals and Anderson Kill's construction lawyers, insurance recovery attorneys, and investigations team. Construction matters frequently involve overlapping legal, regulatory, insurance, and governmental issues. By coordinating these disciplines from the outset, we help clients develop comprehensive strategies designed to protect projects, minimize disruption, and resolve challenges more efficiently.

We are pleased to announce the expansion of our services for construction clients by the addition of our Government Relations group, led by Brad Gerstman, and including former New York City Department of Buildings Commissioner Rick D. Chandler, whose decades of leadership and regulatory experience provide clients with exceptional insight into New York City's construction environment. Whether planning a new development, responding to agency scrutiny, managing a project in crisis, or navigating complex government processes, Anderson Kill's team provides coordinated legal, regulatory, and strategic guidance to help keep projects moving forward.

If you need legal counsel for traditional construction or insurance issues, or for any assistance with New York City or State government, regulators, or agencies—we're ready to help!

Author

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Brad is a shareholder in Anderson Kill's New York office. Brad focuses his practice on high-stakes government challenges. He serves as Chair of the Government Relations Practice and Co-Chair of the Business and Real Estate Solutions Industry Group.



Known as the Policyholder Powerhouse™, Anderson Kill is a pioneer in insurance coverage litigation: we have more experience in litigating, trying and settling insurance coverage disputes than any other law firm. As the only four-time winner of Business Insurance's **Legal Team of the Year**, our firm has an extraordinary record of obtaining insurance coverage for policyholders in connection with all manner of insured losses. The firm has offices in New York, NY; Boston, MA; Los Angeles, CA; Newark, NJ; Philadelphia, PA; Stamford, CT; and Washington, D.C.